



Helping New Jersey Manufacture Success



ENERGY STRATEGIES

When it comes to energy issues, it is crucial for New Jersey manufacturers to:

- Keep energy spending in check while meeting growing product margin requirements
- Stay current with the best technologies, tools and strategies to manage volatile energy spending
- Remain up to date on federal and state legislative energy policies that impact businesses

NJMEP has teamed up with resource partner Concord Energy Services (CES) to help manufacturers manage their energy costs through an **Energy Procurement Program**.

Here's what you can expect:

- Savings on utilities including
- Savings on utilities including electricity, natural gas and fuel oil
- Improved bottom line with up to 35% savings vs. traditional methods
- Bids from multiple suppliers to ensure the lowest possible contracted rate
- Traditional bids / Online reverse auction platform
- Individual member / Client aggregation
- Market guidance to help with the timing of purchase decisions
- Tariff(s) knowledge and contract negotiating experience to mitigate the risks of hidden fees and costs
- National expertise and tariff knowledge
- Ability to lock rates for cost certainty, or tailor a mixture of floating and fixed rate products



NJ manufacturers are assured no up front or capital costs.

This program has the potential to save you 5%-20% off natural gas and 5%-40% off your electric supply.

SINCE 2000, NJMEP HAS HELPED MANUFACTURERS REALIZE MORE THAN \$4.16 BILLION IN VALUE.



\$3.0 Billion
increased sales/revenue



\$404 Million
in process savings



\$720 Million
in capital investments



36,951 Jobs
created and retained



\$4.16 Billion
in realized value

A TEAM OF EXPERTS

NJMEP has built an accomplished team of carefully selected leaders who know the food industry and excel at working across the entire food supply chain. Our team averages over 25 years of hands-on experience working for industry, as consultants, and as operational managers. We have dealt with many of the challenges our clients face; we have lived the types of processes we help design and implement.

ABOUT THE MEP NETWORK

NJMEP is a not-for-profit 501(c)3 organization affiliated with The National Institute of Standards and Technology's (NIST) Hollings Manufacturing Extension Partnership (MEP), a network of approximately 60 MEP centers across the U.S. and Puerto Rico. NJMEP receives some investment and support at the federal level by NIST MEP. NJMEP also provides fee-based consultative services to the New Jersey business community.

ROI IMPACT

For more than twenty years, NJMEP has helped manufacturers become more productive, profitable, and globally competitive. We don't just claim results – NJMEP's impact on the manufacturing community is collected by an independent, third-party.

INTEGRALLY INVOLVED

Our senior staff is integrally involved on every project, offering perspective and interacting directly with our clients to reduce risks and verify compliance. We have led management, compliance, and assurance activities to meet business strategy, HACCP, FDA GMP, GFSI, EHS, and overall operations management requirements. Our team members are certified to a number of standards. Staff certifications include HACCP, Internal Audit, BRC, FSSC22000, SQF, and IFS.



**For more information, please
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Connect with NJMEP:



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