



Relevant Work History

Energy Services

(February 2013 – Present)
Manager, Energy Services
Concord Engineering

- Responsible for the overall operations, marketing and project management of client portfolios.
- Development of Energy Advisory Department service offerings.
- Creation of marketing resources regarding commodities market, utility billing and default service rates.
- Maximization of operational efficiency through process standardization, system improvements and training.
- Management of procurement support team for data gathering, requests and load profiling.
- Execution of lead generation, client retention and new market entry programs.
- Management of supplier relationships.

(November 2011 – December 2012)
Senior Procurement Executive
Dome-Tech/NORESKO, Div. United Technologies

(May 2010 – November 2011)
Regional Sales Manager
UGI Energy Services

(April 2009 – November 2009)
Business Development Manager
LPB Energy Management

Accreditations

CEP