



Cooperative Purchasing Strategies

ABOUT CONCORD ENERGY SERVICES DIVISION

Concord Energy Services (CES), a division of Concord Engineering Group, Inc., is a full service energy consulting firm licensed by the New Jersey Board of Public Utilities as an Energy Agent, Energy Consultant and Private Aggregator. We are laser focused on energy cost reduction strategies and management of large cooperative energy aggregations for commercial, industrial & residential customers for institutional and government sectors. We specialize in providing innovative solutions that reduce exposure to energy market risks and improve energy procurement decisions that reduce energy supply costs and improve bottom-line financial performance. CES works exclusively on behalf of our clients. We are not a supplier, vendor or broker. Our services and recommendations are objective and our client's interests are never compromised.

Our services include:

- Cooperative Filings with Department of Community Affairs
- Education on energy market and trends
- Cooperative marketing efforts to new members
- Historical Data Collection (EDI Capable)
- Account Load Profiling
- Market Pricing Assessments
- Price to Compare Calculations and Reporting
- Creation of Bid Specifications
 - All forms required by NJ Public Law
 - Contractual Terms and Conditions for Suppliers signature
- Online Auction and Bidding Services
- Program Execution
- Continuous Post Program Client Services and Support
 - Resolve utility and supplier billing issues
 - Regulatory Market and Program Status Reports

◆ New Jersey Board of Public Utility Vendor - Energy Consultant Contract#T-2000

Under this State of New Jersey Contract, Concord provides energy procurement and consulting services for the purchase of electricity and natural gas commodities for the New Jersey Consolidated Energy Savings Program (NJCESP) aggregation. Participants include the State of NJ facilities, NJ Transit, NJ Turnpike Authority, NJ Water Supply Authority and many state colleges. In addition, this contract also allows Concord to provide energy consulting related services for energy engineering, feasibility studies, energy efficiency and energy conservation initiatives. The contract allows for Cooperative Purchasing to local government entities.

◆ Online Reverse Auctions and Bid Receipt Approval

Concord is an approved and a pre-qualified vendor through the Department of Community Affairs pursuant to provisions of the Local Unit Electronic Technology Program and Study Act (P.L.2001, c.30) for providing Local Government Entities with Online Bid Receipt and Online Reverse Auction for energy commodity. Our approval can be found at: <http://www.state.nj.us/dca/divisions/dlgs/programs/lplcl.html#9>

Our online bidding and reverse auction solution facilitates a standardized, highly efficient and fully transparent approach to 3rd party energy supplier management and strategic sourcing. We can drive energy commodity prices down through real-time competition and automate the bidding process providing significant savings.

<https://www.concordenergyexchange.com>