

# Energy Cost Reduction Strategies Energy Asset Management Solutions

Concord Energy Services, division of Concord Engineering Group, Inc. (CES) is a full service energy asset management firm focused on energy cost reduction strategies and asset management solutions for small to large energy-consuming commercial/industrial companies, institutional and government sectors. We specialize in providing innovative solutions that reduce exposure to energy market risks and improve energy commodity procurement decisions. We offer asset management, utility bill verification, demand side management and energy efficiency consulting to improve bottom-line financial performance. Concord Energy Services works exclusively on behalf of our Clients. Our mission is to provide comprehensive energy management solutions and strategies that provide long term competitive and environmental benefits, minimize market risk and maximize savings.

## ◆ Competitive Supply Solutions

The fastest way to reduce energy costs is to shop for power and natural gas in markets where choices exist. Our commodities experts leverage their collective expertise, real-time market analysis and mass purchasing power to the benefit of our clients. Many clients save 30% or more versus the current commodity market prices.

We maximize our relationships with electric and fossil fuel providers across the country, but remain fully independent and impartial to ensure clients have tailored solutions that meet unique operational needs and risk tolerances.

Concord will manage the entire procurement process, from identification and approval procedures, to administration of the bidding process and contract execution. Concord also offers online reverse auctions through an online bidding platform in addition to traditional sealed bids. Our clients can expect their individual customized energy purchasing strategy to be approached and implemented successfully through the following process:



# Energy Cost Reduction Strategies Energy Asset Management Solutions

## ◆ Utility Bill Verification

Bill Verification Protects Profitability: Utility bills can be complex and difficult to understand. How would you know if your charges are accurate and that you are being billed fairly by the utility provider? Left uncorrected, ongoing billing errors can drain thousands of hard-earned dollars from the bottom line every month. Missing savings opportunities considered “voluntary” by the utility translates into reduced profits. The first line of defense to prevent such losses is to have a thorough Utility Bill Verification process in place to insure that past billings were correct, current charges are correct, and that opportunities available today to lower costs are implemented quickly to get savings started.

Our leading Utility Bill Verification process ensures that all electric, natural gas, water, wastewater and solar charges are accurate and that costs are optimized. We work directly with utility providers to recover refunds and implement savings opportunities – providing a complete turn-key solution that minimizes the impact on our client.

## ◆ Demand Response Consulting

Demand Response solutions provide significant financial rewards for clients who agree to curtail or interrupt their power when the electricity grid is under extreme stress, providing a strong safeguard against rolling blackouts that affect everyone. Demand Response also aims to diminish the need to build more expensive and environmentally challenging power generation facilities. Compensation for qualified clients can range between 5% and 20% of the monthly electric bill—whether power is curtailed or not—depending on a client’s location and program specifics.

Demand response is especially attractive to clients that have, or are planning to add, back-up generation capabilities. Certain programs offer flexible seasonal participation options.

## ◆ Qualified Professionals

Our experienced professionals are renowned for solving the problems affecting your facilities in a constantly shifting energy and regulatory climate. Our expertise and experience enables us to develop customized solutions that achieve results. We remove the burden of sorting through the plethora of the regulatory environment by providing impartial solutions best suited to meet your needs.



*Our Fee Structures are fair and flexible designed to minimize or eliminate an outlay of capital expenditure.*

*For additional information, please call or email us@ [info@concord-engineering.com](mailto:info@concord-engineering.com)*