

Concord Energy Services, division of Concord Engineering Group, Inc. (CES) is a full service energy asset management firm focused on energy cost reduction strategies and asset management solutions for small to large energy-consuming commercial/industrial companies, institutional and government sectors. We specialize in providing innovative solutions that reduce exposure to energy market risks and improve energy commodity procurement decisions.

We offer asset management, utility bill verification, demand side management and energy efficiency consulting to improve bottom-line financial performance. This enables CES to provide its clients with the operational and technical insight to identify cost-saving opportunities that can be implemented through innovative energy solutions and strategies.

## Solutions and Services Offered:

- ◆ Energy Procurement Strategies
  - Cooperative and Municipal Energy Programs and Aggregations
  - Association and Private Industry Energy Programs and Aggregations
  - Online Auctions
  - Green Energy Procurement
- ◆ Utility Bill Verification Services – electric, solar, natural gas, water and sewer
- ◆ Demand Side Management Consulting
- ◆ Energy Efficiency Consulting

**“Up to 70% of all energy contracts are negotiated by a qualified professional firm, with specific knowledge of the marketplace.”**

*The Growing Role of Aggregators, Brokers and Consultants in Competitive Energy Markets, Jan. 2006.*  
By KEMA, an independent research and consultant firm to the energy industry.

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